



# Tech Offshore Development Hubs Comparison:

Europe (Poland), ASEAN (Philippines), Eurasia (Turkey)

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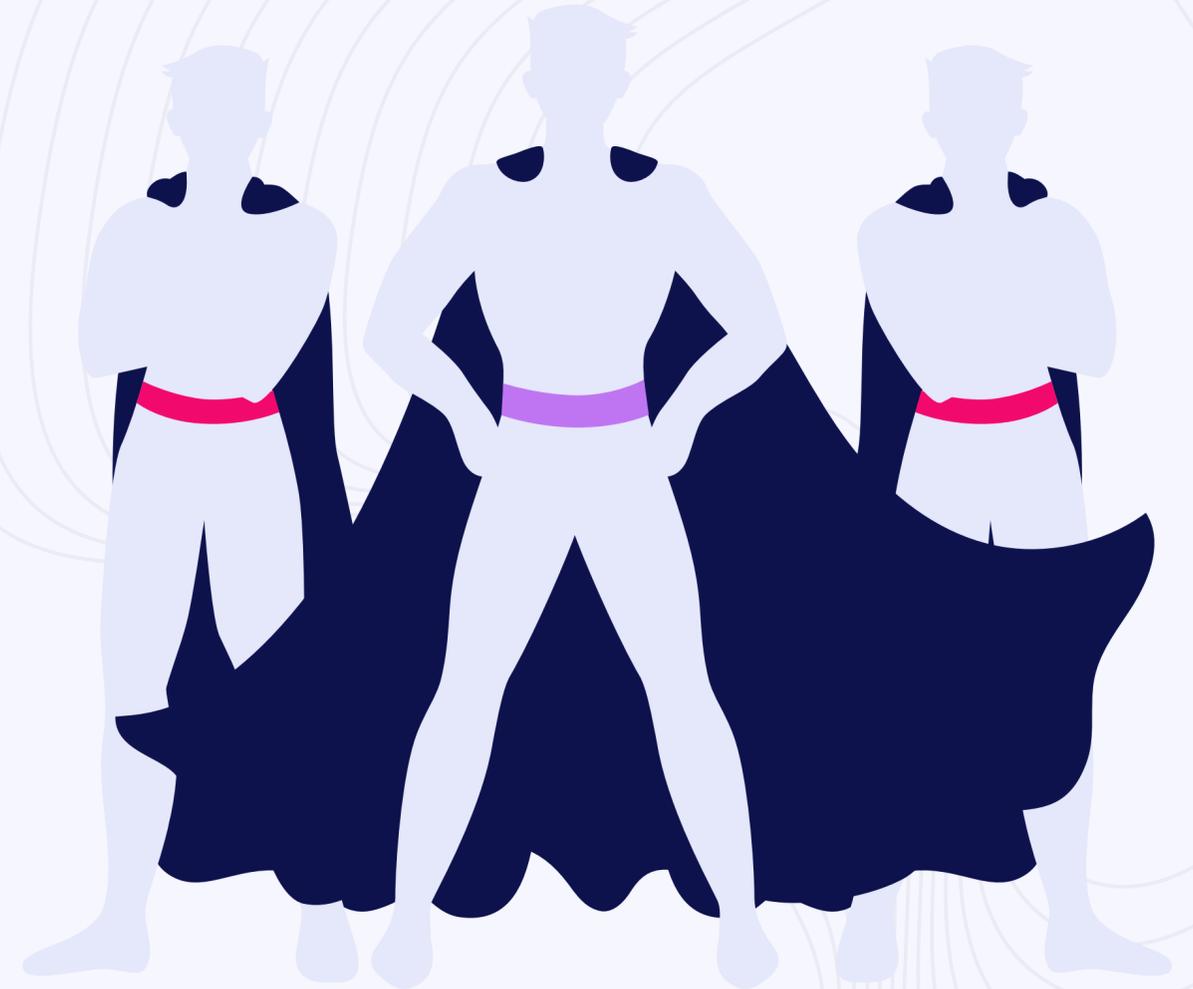
## Why Tech Offshoring? 🤔

Let's start with a simple question what is **offshore development**?

Imagine hiring a team of superheroes from across the globe, ready to tackle your software challenges at a moment's notice.

## Why is it a game-changer? 🚀

Like having a global talent buffet, offering you the best picks to supercharge productivity and cut down costs, making your business a league ahead.



# Poland, Turkey and Philipphines: Comparison in Numbers

We compare countries by looking at the number of **tech universities**, **software developers**, **coding competition rankings**, and **English skills**, to gauge their tech scene and global communication.

<b>Poland</b>	<b>295K</b> Active programmers	<b>25</b> Polytechnics & technological universities	<b>11th</b> English Proficiency Index Position	<b>3rd</b> HackerRank's Position
<b>Turkey</b>	<b>150K</b> Active programmers	<b>7</b> Technological universities	<b>70th</b> English Proficiency Index Position	<b>30th</b> HackerRank's Position
<b>Philippines</b>	<b>190K</b> Active programmers	<b>12</b> Technological universities	<b>20th</b> English Proficiency Index Position	<b>46th</b> HackerRank's Position

# HackerRank

With its 1.5 million developer community, evaluates global programming talent through challenges, ranking countries by solution quality and speed. Let's explore the results!

**Poland** shines in HackerRank's global coding challenge, securing a top spot with a score of **98.0**, alongside China and Russia. **Turkey** ranks 30th with 77.5, and the **Philippines** follows with 63.8

Rank	Country	Score Index
1.	China	100,0
2.	Russia	99,9
3.	Poland	98,0
4.	Switzerland	97,9
5.	Hungary	93,9
6.	Japan	92,2
7.	Taiwan	91,2
8.	France	91,2
9.	Czech Republic	90,7
10.	Italy	90,2
11.	Ukraine	88,7
12.	Bulgaria	87,2
13.	Singapore	87,1
14.	Germany	84,3
15.	Finland	84,3
16.	Belgium	84,1
17.	Hong Kong	83,6
18.	Spain	83,4
19.	Australia	83,2
20.	Romania	81,9
21.	Canada	81,7
22.	South Korea	81,7
23.	Vietnam	81,1
24.	Greece	80,8
25.	Sweden	79,9

Rank	Country	Score Index
26.	Netherlands	78,9
27.	Chile	78,4
28.	United States	78,0
29.	United Kingdom	77,7
30.	Turkey	77,5
31.	India	76,0
32.	Ireland	75,9
33.	Mexico	75,7
34.	Denmark	75,6
35.	Isreal	74,8
36.	Norway	74,6
37.	Portugal	74,2
38.	Brazil	73,4
39.	Argentina	72,1
40.	Indonesia	71,8
41.	New Zealand	71,6
42.	Egypt	69,3
43.	South Africa	68,3
44.	Bangladesh	67,8
45.	Colombia	66,0
46.	Philippines	63,8
47.	Malaysia	61,8
48.	Nigeria	61,3
49.	Sri Lanka	60,4
50.	Pakistan	57,4

## Coding ranking by domain

According to the ranks on the right, **Poland** showcased its dominance in the coding arena, appearing in **5 out of 15** rankings: securing **#2 in algorithms**, **#1 in Java**, **#4 in tutorials**, **#2 in Python**, and **#5 in Ruby**. The **Philippines** marked its presence in one category, securing **#3 in data structure**. **Turkey**, however, did not appear in the top five across any domain.

Algorithms	
Rank	Country
1.	Russia
2.	Poland
2.	China
4.	Switzerland
5.	Taiwan

Java	
Rank	Country
1.	Poland
2.	Bulgaria
3.	Hungary
4.	Switzerland
5.	Russia

Data Structures	
Rank	Country
1.	Bulgaria
2.	Taiwan
3.	Philippines
4.	Russia
5.	Japan

Tutorials	
Rank	Country
1.	Hungary
2.	Italy
3.	Switzerland
4.	Poland
5.	Sweden

Python	
Rank	Country
1.	Hong Kong
2.	Poland
3.	Bulgaria
4.	China
5.	Russia

Ruby	
Rank	Country
1.	Finland
2.	Nigeria
3.	Switzerland
4.	France
5.	Poland

## Turkey & Philippines as Offshore Development Partners

Turkey's strategic location and burgeoning **tech sector** make it highly appealing for businesses eyeing Eurasian markets. Its unique position bridges diverse economies, offering access to a **dynamic tech landscape** and innovative opportunities in a growing market.

The Philippines stands out for its strong **English-speaking workforce** and robust IT services, providing top-notch customer support. It's a prime destination for businesses targeting English-speaking markets, offering reliable, effective solutions in a cost-efficient manner.

# Poland's Dominance in Offshore Development

**295K**

Active programmers

**1,5K**

Software houses

**44K**

Computer science students annually

**1.3**

developers per 100 workforce members

- According to Stack Overflow **CEE region** hosts around **1 million professional software developers**, with **Poland housing more than a quarter of them**.
- In CEE, there's an average of 1.3 developers per 100 workforce members, where 15% specialize in the **Java Web stack**.

## Advantages of Choosing Poland

- **Geographic Location:**  
Ideal for business with European and North American markets, enabling real-time collaboration.
- **Stability:**  
Poland's political and economic stability, coupled with EU membership, ensures a secure investment climate.
- **Cost-Effectiveness:**  
High-quality development services at competitive costs due to the lower cost of living.





**Software Development Association Poland** is a non-profit organization that enhances networking and knowledge sharing among its members, advocating for the growth of Poland's IT industry and establishing the country as a **leading center for IT outsourcing and software development**.

The association is committed to promoting, supporting, growing, and integrating Polish software companies, aiming to unify the industry by seeking synergies and cooperative opportunities.

Representing the IT Service Business Sector in Poland, SoDA's mission is to **connect various industry players** and **provide valuable tools** to its members.

As a partner of SoDA, the organization is part of an **exclusive network**, with access limited to only **5%** of verified companies, emphasizing the elite status and commitment to excellence in the Polish IT sector.

# The Future of the Polish IT Market: The Next Silicon Valley?

## Global Shift

At the 2023 World Economic Forum in Davos, a pivotal move from globalization to regionalization was spotlighted, placing Poland in the limelight as a **prime destination for foreign investment and technological innovation**.

## Remote Work Revolution

Poland's recent regulation of remote work underscores its adaptability and appeal in today's evolving work landscape, enhancing its competitiveness compared to Western Europe and the USA.

## Tax Incentives & Labor Market Flexibility

The Polish market stands out for its attractive tax preferences tailored for the IT sector, alongside a transformation towards more flexible B2B contract models, making it a **fertile ground for tech growth and entrepreneurship**.

# The Future of the Polish IT Market: The Next Silicon Valley?

## Investment Ecosystem

A rich array of incentives for investors, including **Special Economic Zones**, alongside a vibrant ecosystem of tech startups, positions Poland as a nurturing ground for innovation and investment.

## Entrepreneurial Spirit

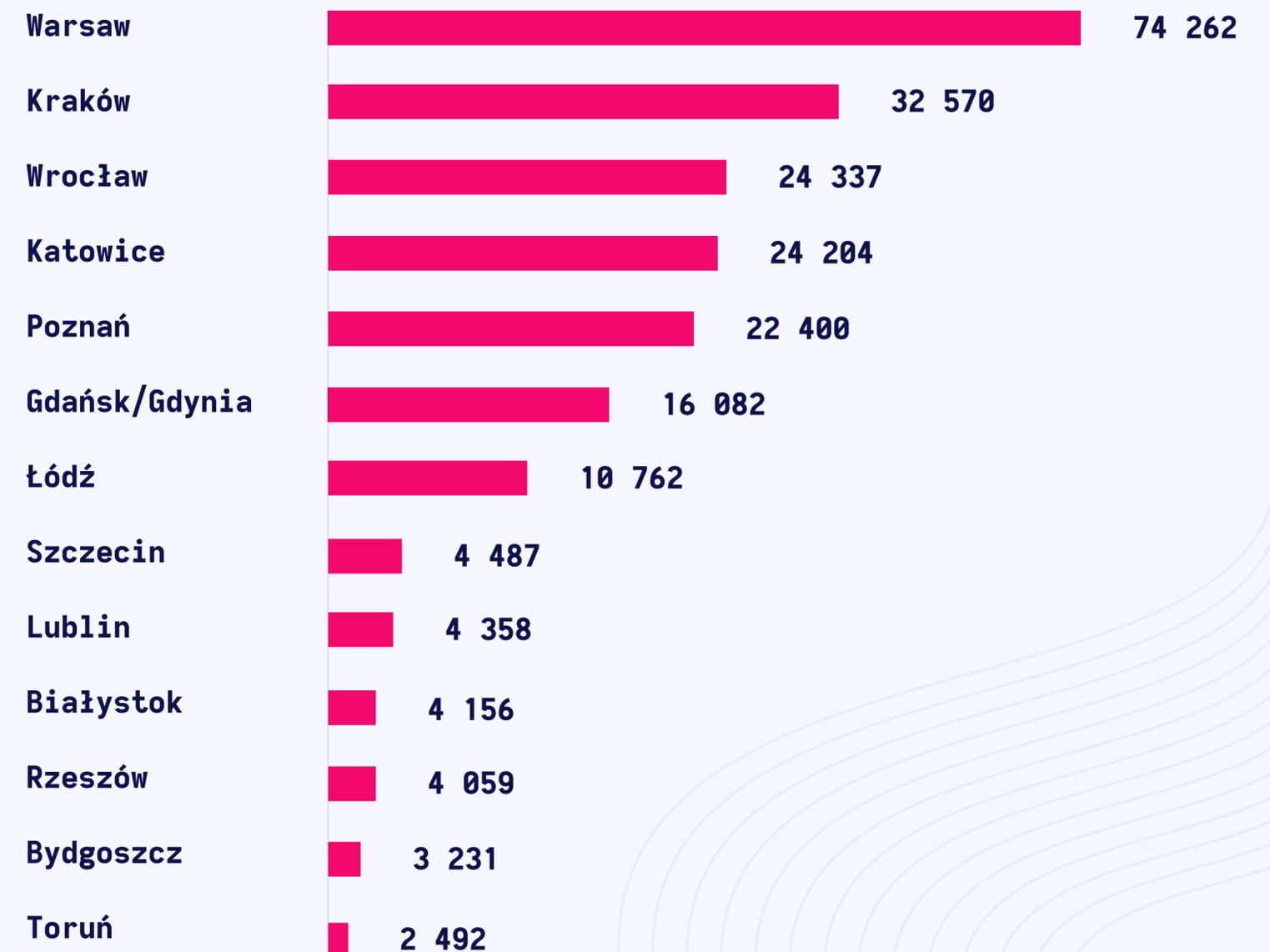
The entrepreneurial and creative ethos of Poland, combined with a high level of education and **language proficiency**, echoes the innovative potential reminiscent of Silicon Valley, marking Poland as a burgeoning hub for technology and business expansion.

## Building a Powerful Offshore Development Center in Poland

- **Local Talent & Innovation:**

Leverage partnerships with universities and participate in tech hubs to access innovation and **skilled developers**.

**76% of Polish developers** are distributed among Warsaw, Krakow, Wroclaw, Katowice, Poznan, and the Gdansk/Gdynia area.



# Building a Powerful Offshore Development Center in Poland

- **Government Incentives:**  
Benefit from a favorable business environment with incentives for technology growth.
- Establish a scalable offshore presence aligned with Poland's vision for technological advancement.

## Did You Know?

Global IT powerhouses like Cisco, Google, Intel, and Microsoft have established their offshore development centers in Poland.

Google

  
cisco

intel®

 Microsoft

**Thanks for joining our digital  
journey to the very end! Interested  
in diving deeper into offshore development?**

Let's make things happen together. Ready to chat?  
Click below and let's schedule a time to connect. 🚀

[GET IN TOUCH](#)

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